

# BT Connect Intelligence InfoVista.

Working in partnership to deliver intelligent hybrid network solutions.



BT works in partnership with InfoVista to deliver truly intelligent hybrid network solutions which benefit from visibility, optimization and control.

## Enabling your digital business.

As the world undergoes the 4<sup>th</sup> industrial revolution, growth in connected devices is forecast to reach 50 billion by 2020, and that in turn is driving huge growth in bandwidth demand. In order to manage this growth and meet the demands of a digital world, modern organisations are looking to develop a truly intelligent hybrid network solution. We deliver the hybrid network through our global coverage of private and public network services, the added intelligence comes from our partnership with organisations such as InfoVista, who are market leading in their range of network and application services.

## BT InfoVista network services.

InfoVista offer a range of different selectable features, these are grouped under 3 areas:

### *Visibility*

A DPI (Deep packet Inspection) solution providing visibility of applications performance including SaaS and Skype for Business. A real-time dashboard and long-term reports database allow for faster problems isolation and trends analysis

### *Control and Dynamic Path Selection*

End-to-end traffic prioritization combined with per user session prioritization, deliver best user experience for demanding traffic such as voice, video or SAP one. A scalable and proven dynamic path selection solution is available for up to 4 WAN providers. This is combined with GRE tunnels to Zcaler service nodes, firewall and IPSEC client functions

### *Optimization*

Traffic compression to save bandwidth, caching to reduce delay and protocol acceleration which improves application performance.

## InfoVista hybrid WAN.

The growth in internet bound traffic is having a huge impact on an organisation's core network. Youtube and facebook traffic is impacting the performance of applications core to the organisations operation.

InfoVista technology can manage the breakout of your internet bound traffic across the internet, freeing up the core network. It can create IPsec VPN tunnel (Data centre) for data centre bound traffic, it can forward Facebook and Youtube traffic via Zscaler security services and Cloud based traffic (e.g. Microsoft and AWS) via embedded local firewalls. All of this coordinated with Control and Optimization services.

## InfoVista as a service.

Connect Intelligence InfoVista as a service, is an innovative way of pricing BT InfoVista service where:

- Costs are dependant from the number of WAN users and no more from the bandwidth capacity. A WAN user being a unique IP address using the WAN infrastructure whatever a person or a server.
- Capacity is either delivered through low cost high bandwidth devices or via a free virtual instance of the InfoVista edge appliance.
- The solution is delivered from BT Cloud services which gives fast implementation, self-service and availability on any WAN infrastructure.

The "as a service" variant gives:

- Faster and more accurate cost assessment that is almost bandwidth independent.
- A cost per employee.
- A simpler comparison with other popular software based services.

### *BT Connect Intelligence InfoVista gives:*

- visibility, control, dynamic path selection and optimisation
- scalable hybrid WAN
- real-time reporting
- improved performance and stability
- pro-active alerts.

### *BT Connect Intelligence InfoVista as a service gives:*

- simpler price model
- better cost management
- flexible service
- internet-based control

## InfoVista recognised for their market leading solutions:

- InfoVista Recognized by MEF with a 2016 Excellence Award for the Second Consecutive Year: InfoVista, Oracle Communications, Juniper Networks and ADVA Optical Networking Recognized for their Innovation in Third Network Technology at MEF16.
- Best in Biz Awards 2016 International Honors Ipanema as an Enterprise Product of the Year: InfoVista's Application-Aware SD-WAN Solution Wins Bronze in the Software Category for Enterprise Product of the Year.
- InfoVista Positioned as a Visionary in the 2016 Magic Quadrant for WAN Optimization for 6<sup>th</sup> consecutive year.

## InfoVista and BT a market leading partnership ...

- **Value propositions:** With more than 10 years Application Performance Management experience, , BT is able to offer a market leading InfoVista based service at a highly competitive rate
- **Delivery assurance:** more than 5,000 devices in 86 countries are presently managed, indicating the scale of operation.
- **Operational expertise:** BT has the largest number of InfoVista certified engineers. Our solution is presently delivered on any networks, including third party MPLS service or Internet

